



Job Description

Since 2011, **IBS Investment Bank** and its affiliate, **IBS Institutional Capital** (“IBS”), have held a distinguished position in executing private credit, private equity, and investment banking transactions for middle-market companies and real estate owners. As an **IBS Investment Associate Intern (IA)**, you join an established institutional finance firm with a strong reputation for delivering highly specialized structured financing solutions to real estate investors and lower-middle-market companies. Our IA internship program positions you for a career in investment banking, asset management, and risk assessment.

Upon successful completion of this 4–6-month program, you will acquire the skills to analyze financial statements, identify investment opportunities, and evaluate risks across various sectors. These competencies will remain with you indefinitely, both within and beyond the financial markets. High-performing candidates may be considered for long-term contracts or employment within our Risk Management or Capital Markets divisions.

Responsibilities

- Perform valuation analyses using various methodologies, including discounted cash flow, leveraged buyout, trading comparables, and transaction comparables.
- Support Risk Management in credit underwriting, collateral review, and asset management.
- Participate in the origination and execution of equity and debt transactions.
- Build detailed financial models to evaluate performance under various operating scenarios and to analyze the impacts of various capital structures and potential M&A transactions.
- Prepare presentation materials for use in client meetings, covering topics such as strategic alternatives, capital markets activity, and general corporate finance.
- Participate in all stages of transaction execution, from the pitch phase through to closing.
- Coordinate efforts with institutional partners (depository banks, investors, etc.) and the deal team members across the Investment Bank.

Desired Skills & Experience

- Exemplifies professional integrity, conduct, and work ethic.
- Bachelor’s degree preferred.
- Strong verbal and written communication skills with the ability to communicate with all levels internally and externally.
- Familiarity with digital tools, including MS platforms, CRMs, and proven AI systems.
- Experience with advanced institutional research and credit analysis platforms (e.g., Reuters, RMA Financial, Moody’s Analytics, and First Research).
- A professional or academic reference from a business-oriented university or an IBS staff member is preferred.