

## **IBS Institutional Capital is Actively Seeking CRE Investment Opportunities**

IBS Institutional Capital, an IBS Investment Bank sister company (IBS), is pleased to announce that it actively seeks additional opportunities to invest debt and equity capital across U.S. commercial real estate. Founded in 2011, the IBS family has emerged as a proven institutional investor by completing landmark secondary-market transactions.

### **Investment Size:**

- **Debt Capital from \$500k-\$50MM**
- **Equity Capital from \$2MM-\$10MM (Min. Equity Multiple 2.5x)**

### **Geographical Focus:**

- **Primary: Florida, Georgia, North Carolina, South Carolina, and Texas**
- **Secondary: New York, New Jersey, Alabama, Mississippi, Indiana, Ohio, Illinois, Minnesota, and Tennessee**

### **Property Types:**

- **Industrial (Flex Space, Self-Storage, Multi-Tenant, and Institutional Single-Tenant)**
- **Multifamily**
- **Mixed-Use**
- **Office**

### **Investment Structures:**

- **Senior Debt (Transitional Financing)**
- **Note Purchase**
- **Preferred Equity**
- **Sale-Leaseback**
- **Minority/Majority L.P. Equity Investment (Seasoned Sponsors)**
- **Joint Ventures (Seasoned Sponsors)**

### **Investment Purpose:**

- **Opportunistic Acquisitions**
- **Restructure**
- **Partner Buyout**
- **Value-Add**

### **About IBS**

IBS Institutional Capital (IBS), an IBS Investment Bank sister company, is a privately held, national balance sheet lender specializing in placing direct investments into small to middle-market-sized businesses and real estate companies. For further inquiries, contact the IBS Relationship Management Team at [Engage@myinstitutionalbanking.com](mailto:Engage@myinstitutionalbanking.com). For more information about IBS and its sister companies, visit the links below.