

Unlock The Power of Your Assets with an IBS Sale-Leaseback or Purchase Facility

Our Capital + Your Assets = Instant Liquidity for Operations

When conventional financing says “no,” where do savvy entrepreneurs look when they need capital to seize market opportunities? Their assets. Your assets are most valuable when they can be used to generate business for your company. IBS Institutional Capital (IBS) unlocks the equity in your assets to provide the cash you need to execute your business plans. Our sale-leaseback and purchase facilities bypass most traditional loan parameters.



Real Estate Sale-Leaseback: With investment targets ranging from \$3MM to \$50MM, IBS will purchase your owner-occupied commercial real estate building and lease it back to you at a minimum of 10 to 15 years at a “market rate” lease. Options for repurchases are considered on a market-to-market basis.



Inventory Purchases: With investment targets ranging from \$500k to \$10MM, IBS will purchase your finished inventory, providing you with a 6 to 12-month repurchase period. Upon acquiring your inventory, IBS will create a receivables purchase agreement for you to repurchase your inventory at the generation of sales. Note: Inventory purchases are only being considered in the State of Florida currently.



Receivables Purchases: With investment targets ranging from \$500k to \$5MM, IBS will purchase your 90-day collected accounts receivables at up to 90% of the invoiced amount.



Machinery and Equipment (M&E) Sale-Leaseback: With investment targets ranging from \$1MM to \$50MM, IBS will purchase your M&E while simultaneously leasing it back to you for up to a 5-year term. M&E, such as aircraft, mining equipment, vehicles, processing facilities, and all other operationally critical assets, are considered. Lease exit options and lease factors are determined on a case-by-case basis.

Providing Liquidity Since 2011

Founded by nationally recognized entrepreneurs, the IBS family strives to understand the story behind your transaction. Focusing beyond historical data, IBS considers your relationships, intrinsic value, market opportunities, and other pertinent factors. We are entrepreneurs fueling entrepreneurs. To learn more, email us at Engage@myinstitutionalbanking.com or visit us at the sites below.

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