

## **IBS Institutional Capital is Actively Seeking Private Credit Investment Opportunities**

IBS Institutional Capital, an IBS Investment Bank sister company (IBS), is pleased to announce that it actively seeks additional opportunities to invest debt and equity capital in U.S. companies. Founded in 2011, the IBS family has emerged as a proven institutional investor by completing landmark secondary-market transactions.

<p><b>Investment Size:</b></p> <ul style="list-style-type: none"> <li>▪ Debt Capital from \$500k-\$100MM</li> <li>▪ Equity Capital from \$1MM-\$15MM (Min. Equity Multiple 2.5x)</li> </ul>
<p><b>Geographical Focus:</b></p> <ul style="list-style-type: none"> <li>▪ Primary: Florida, Georgia, North Carolina, South Carolina, and Texas</li> <li>▪ Secondary: Alabama, Mississippi, Indiana, Ohio, Illinois, Michigan, and Tennessee</li> </ul>
<p><b>Industry Focus:</b></p> <ul style="list-style-type: none"> <li>▪ Specialty Manufacturing</li> <li>▪ Distribution and Logistics</li> <li>▪ Aviation (Freight, MRO, and other Contract-backed Operators)</li> <li>▪ Technology</li> <li>▪ Renewable Energy</li> </ul>
<p><b>Investment Structures:</b></p> <ul style="list-style-type: none"> <li>▪ Senior Debt (Revolvers and Term Loans)</li> <li>▪ Transactional Finance (Purchase Order, Contract, Supply Chain, and Invoice Finance)</li> <li>▪ Sale-Leaseback (Real Estate, Equipment, and Inventory)</li> <li>▪ Minority/Majority LP Equity Investment</li> <li>▪ Joint-Ventures</li> </ul>
<p><b>Investment Purpose:</b></p> <ul style="list-style-type: none"> <li>▪ Opportunistic Acquisitions</li> <li>▪ Partner Buyout</li> <li>▪ Supply Chain Expansion</li> <li>▪ Restructure of Debt</li> </ul>

### **About IBS**

IBS Institutional Capital (IBS), an IBS Investment Bank sister company, is a privately held, national balance sheet lender specializing in placing direct investments into small—to middle-market businesses and real estate companies. For further inquiries, contact the IBS Relationship Management Team at [Engage@myinstitutionalbanking.com](mailto:Engage@myinstitutionalbanking.com). For more information about IBS and its sister companies, visit the links below.