

IBS Institutional Capital Provides Voltaire Designs With CRE Acquisition Financing



CORPORATE & REAL ESTATE FINANCE SINCE 2011

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm IBS Institutional Capital

FORT LAUDERDALE, FL, JUL. 2021— Fort Lauderdale-based private equity firm IBS Institutional Capital (IBS), an IBS Investment Bank sister company (IBS, N.A.), today announced that the firm provided real estate financing to Coral Springs-based saddle manufacturer Voltaire Designs USA, INC. (Voltaire).

Sourced by IBS Commercial Real Estate Officer George Mora, the debt facility provided the Company with financing to acquire its new U.S. headquarters located at 12509 NW 44th Street, Coral Springs, Florida. Founded and owned by a French parent company, foreign ownership created a financing challenge for most local banks. Through its IBS Banker Portal, IBS participated with a local depository partner to overcome the foreign national status and provide tier one financing terms.

“Voltaire has been growing leaps and bounds because of their stellar craftsmanship and boutique approach. We originally issued balance sheet terms 100 basis points over the final loan amount. However, we over-delivered as a direct result of our syndication model”, IBS Institutional Capital Chief Investment Officer Jason Jackson told reporters.

About IBS

IBS Institutional Capital (IBS), an IBS Investment Bank sister company, is a privately held, national balance sheet lender specializing in placing direct investments into small to middle-market sized businesses and real estate companies. For more information about IBS and its sister companies, visit the links below.

About Voltaire

Voltaire Designs USA, INC (Voltaire) is a French sports saddle designer and manufacturer focused on producing high-end saddlery by combining innovation and technology. Learn more by visiting:

<https://voltairedesign.com/us/>