

IBS Investment Bank Opens Office in Downtown West Palm Beach at the Historic Wagg Building



CORPORATE AND REAL ESTATE CAPITAL FOR GROWTH & MATURE COMPANIES

IBS Investment Bank invests in a distinctive array of organically-sourced investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

WEST PALM BEACH, Fla., April 2020— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced that it opened a new office in downtown West Palm Beach.



Constructed in 1926 and revitalized in 2018, the historic Wagg Building is located at the corner of Datura Street and Olive Avenue. The unique building was developed by the early 1920's West Palm Beach pioneer, Alfred H. Wagg. Wagg, a State senator, civic real estate developer, and yachter, was highly esteemed amongst South Florida residents. The boutique building mixes Spanish, Baroque, Italianate, and Mediterranean architectural undertones. At a time when most companies are reconsidering pulling out of the office market, the firm is bullish on securing strategically-placed real estate for its staff.

“This is our fifth and most unique office in South Florida. In 2016, we transitioned our company to operate at 100% from our proprietary web-based platforms. That has not changed our relationship-centric approach. We believe that Palm Beach and Martin Counties are relatively untapped as it relates to our capital focus. Less than four blocks away from the Brightline railway, the location gives us an edge in attracting new staff and local clients from the Tri-county area. The building is absolutely gorgeous and the ambiance overlooking Palm Beach Island is second to none. This is a real win for our team,” IBS, N.A. Chief Investment Officer, Jason Jackson told reporters.

About IBS, N.A. CORP

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, NA[®]) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. For more information visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.IBSREICO.com

Institutional Banking Services, N.A. CORP ©2020 For Illustration Purposed Only

For more information, call 954-889-5827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.ibsreico.com