

IBS Investment Bank is Actively Providing Corporate Capital **Balance Sheet Lending =No Securitizations =No Surprises**

IBS Investment Bank, through its originations arm Institutional Banking Services, N.A. CORP is pleased to announce that it is actively deploying capital to American businesses throughout the COVID-19 crisis.

Investment Size:

- Debt Capital: \$3MM-\$30MM, up to \$100MM through syndication
- Equity Capital: IBS is suspending new equity commitments, pending market conditions

Geographical Focus:

- Primary: Florida, Georgia, North Carolina, South Carolina, and Texas
- Secondary: Alabama, Mississippi, Indiana, Ohio, Illinois, Minnesota, Virginia, Kentucky, Missouri, Kansas, and Tennessee

Industry Focus:

- General & Specialty Manufacturing
- Distribution and Wholesale
- Logistics
- Aviation (Freight, MRO's and other Contract-backed Operators)
- Aerospace and Defense
- Technology
- Renewable Energy

Investment Structures:

- Senior Debt: Revolvers and Term Facilities (\$3MM Min.)
- Supply Chain Finance: Purchase Orders, Inventory, Receivables, SBLC's
- Sale Leaseback (Real Estate, Equipment and Inventory)

Acceptable Assets:

- General Corporate: Inventory, AR, Purchase Order's, Intellectual Property, Royalties
- Equipment: Critical Operating M&E, Aircraft, Ships, IT Systems, Vehicle Fleet, etc.
- Cashflow: Loan amounts up to 5x EBITDA of prior year-end.
- Real Estate: Commercial or Investment

Investment Purpose

- Opportunistic Acquisitions
- Supply Chain Support
- Restructure of Debt
- Recapitalization for Liquidity

About IBS, N.A.

Institutional Banking Services, North America CORP (IBS, NA[®]) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. Since supporting hundreds of IHOP franchisees in 2011, IBS has emerged as a proven partner to American business through its completion of landmark, secondary-market transactions. For further inquiry contact us at RMTeam@myinstitutionalbanking.com

