



## FL Realtors- Join a Winning Team

### Staying With Your Brokerage + Adding Our Capital =Your Success

As automation and unstable markets rattle the real estate sales industry, realtors around the nation are seeking refuge. Since 2014, IBS has been supporting Florida realtors by serving as a direct channel to capital. As a member of Institutional Banking Services North America Corp and affiliated companies (IBS, N.A.), you become part of a revered financial institution with a powerful reputation for providing unmatched corporate and commercial real estate financing and investment management.

#### About the Position

As a **Contracted-Commercial Real Estate Investment Officer (CRE Officer)** with IBS Investment Bank, your job will be to identify, develop and establish CRE investment opportunities (Debt, Equity, Acquisition, and Sales) for IBS, by leveraging your network and following internal leads. This contracted position combines self-managed opportunity with the resources and prestige of representing a leading private investment bank. By joining IBS, you get to stay with your current brokerage, while enjoying the ability to:

- **Market with us** Gain your next listing by standing out from the crowd. CRE “Pre-Financing Approvals” from IBS provides buyers the added confidence in knowing property-level due diligence was completed by one of the nation’s leading commercial real estate financiers. As an IBS contractor, your brokerage will be equipped to gain pre-financing approvals for your current/ prospect listings through our online portal.
- **Sell to us:** As an IBS contractor, you will be able to earn commissions by providing off-market, acquisition opportunities directly IBS Real Estate Investment Company.
- **Leverage our lending platform:** In the event you miss the opportunity to represent the “buy-side” or “sell-side” take advantage of our committed capital finance the transaction. You can count on one of the nation’s leading CRE lenders to provide financing for recapitalizations, capital expenditures, and lease-up while compensating the referring brokerage up to 2% of the total credit facility.
- **Access our “Off Market” opportunities:** Through our subsidiary, IBS Real Estate Investment Co., approved brokers can access our database of “privately offered” properties which did not meet the firm’s fund initiatives.



Visit [www.myinstitutionalbanking.com/careers/](http://www.myinstitutionalbanking.com/careers/) to learn more and apply online.

#### About the Company

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, N.A.®) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. IBS, N.A. is an INC 500 Honoree and Official Forbes Finance Council Member. For more information visit:

[www.myinstitutionalbanking.com](http://www.myinstitutionalbanking.com) or [www.ibsinvestmentbank.com](http://www.ibsinvestmentbank.com) or [www.IBSREICO.com](http://www.IBSREICO.com)