

Unlock The Power of Your Assets With an IBS Sale-Leaseback or Purchase Facility

Our Capital + Your Assets = Instant Liquidity For Operations

When conventional financing says "no," where do savvy entrepreneurs look when they need capital to seize market opportunities? Their assets. Your assets are most valuable when they can be used to generate business for your company. IBS supports small to medium-sized companies by unlocking the equity in their assets to provide them with the cash they need to execute their business plans. Through their acquisition-based structure, our sale-leaseback and purchase facilities bypass most traditional loan parameters. The best part, the assets remain in your possession.



Real Estate Sale-Leaseback: With investment targets ranging from \$3MM to \$50MM, IBS will purchase your owner-occupied commercial real estate building and lease it back to you at a minimum term of 10 to 15 years at "market rate" lease. Options for repurchases are considered on a market-to-market basis. IBS must achieve a minimum investment yield of 2.5x over a 5-year period



Inventory Purchases: With investment targets ranging from \$500k to \$10MM, IBS will purchase your finished inventory, providing you a 6 to 12 month repurchase period. Upon acquisition of your inventory, IBS will create a receivables purchase agreement for you to repurchase your inventory at the generation of sales. Note: Inventory purchases are only being considered in the State of Florida at this time.



Receivables Purchases: With investment targets ranging from \$500k to \$5MM, IBS will purchase your 90-day collected accounts receivables at up to 90% of the invoiced amount.



Machinery and Equipment (M&E) Sale-Leaseback: With investment targets ranging from \$1MM to \$50MM, IBS will purchase your M&E, while simultaneously leasing it back to you for up to a 5-year term. M&E, such as aircraft, mining equipment, vehicles, processing facilities, along with all other operationally-critical assets, are considered. Lease exit options and lease factors are determined on a case-by-case basis.

Filling the Trade Financing Gap Since 2011

Founded by nationally recognized entrepreneurs, IBS, N.A. strives to understand the story behind your transaction. Focusing beyond historical data, IBS, N.A. takes your relationships, intrinsic value, market opportunities, as well as other pertinent factors into consideration. This panoramic, relationship-centric approach allows IBS, N.A. to provide 60% more approvals than our competitors. We are entrepreneurs fueling entrepreneurs. Contact our team at acquisitions@myinstitutionalbanking.com to learn more.

