

# IBS Investment Bank Deploying \$50MM in Equity to Small and Medium Sized Businesses



CORPORATE & REAL ESTATE FINANCE FOR GROWTH & MATURE COMPANIES

**FORT LAUDERDALE, Fla., March 2017**— Fort Lauderdale-based IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced their launching of an initiative to provide \$50MM in long-term equity financing to high-growth companies throughout the South Florida Market.



Since it's 2011 inception, IBS Investment Bank navigated under the premise that small and medium-sized businesses (SME's) serve as the true drivers of the American economy. In step with this principle, by their fourth month in operation, the firm raised over \$25MM for the service and hospitality sectors, deploying growth capital for companies averaging \$1.5MM- \$5MM in annual revenue. Over the last six years IBS, N.A. has expanded its offerings to accommodate early-stage manufacturing, distribution, healthcare and real estate companies through maturity.

The firm is noted for having invested in over 30 early-stage and high-growth companies through a myriad of flexible investment structures. Nearly half of the company's portfolio companies have elected non-equity structures such as revenue sharing agreements and flexible debt to preserve equity. The firm is expected to invest \$50MM to South Florida companies averaging \$3MM-\$15MM in an annual revenue with target investment ranging from \$1MM-\$5MM, while leveraging it's robust lending platform to leverage investment multiples.

Jackson, a former Wells Fargo and HSBC banker has been noted for structuring groundbreaking investment transactions for the retail, real estate and healthcare sectors. The fund manager currently serves as the Chairman and Chief Investment Officer of IBS Investment Bank, an industry leader in managing corporate and real estate secured investments. “The broad mandate of our initiative is to invest in businesses which are scalable and can significantly impact economic growth. There are many great entrepreneurs who require an opportunity which traditional debt simply cannot afford. Our business is built not on eliminating, but mitigating and managing our responses to risk”, said Jason Jackson, IBS Investment Bank Chief Investment Officer.

#### About IBS Investment Bank

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, NA®) is a privately held institutional banking firm dedicated to providing investment management and advisory, corporate finance, real estate finance, acquisition and management, and human capital services to its institutional clients. For more information visit [www.myinstitutionalbanking.com](http://www.myinstitutionalbanking.com) or [www.ibsinvestmentbank.com](http://www.ibsinvestmentbank.com) or [www.IBSREICO.com](http://www.IBSREICO.com)

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