

IBS, N.A. Increases Institutional Lender Lines By \$110MM



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., Feb. 2016— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced the extension of the key institutional lender lines that supports its two cornerstone programs. Led by Chief Investment Officer Jason Jackson, company executives met at an open forum to discuss this pivotal moment and its anticipated influence to the company’s progressive corporate initiatives.

Backed by a two major institutional lines, the IBS, N.A. Corporate Finance Program has increased its access to liquidity from \$100MM USD to \$150MM USD. The IBS, N.A. program will continue to originate senior and subordinate corporate finance credit facilities secured cash flow, inventory and equipment. With a new target investment size ranging from \$250k-\$10MM the program will continue to provide borrowers with access to long and short term debt capital for acquisitions, partner buyouts and expansions.

Backed by several international and domestic institutional lines, the IBS, N.A. Commercial Real Estate Finance Program provides small balance investment, bridge and development financing throughout the continental US. With an increase over nearly \$60MM in line availability the company anticipates to realize a 20% increase in commitments. “We think we have a unique business model. We have built a dedicated boutique platform which is backed by resources that are highly respected in the marketplace,” IBS, N.A. CORP Chairman and Chief Executive Officer Jason H. Jackson told reporters.

About IBS, N.A. CORP

Institutional Banking Services North America (IBS, N.A.) is a privately held institutional banking firm dedicated to providing investment advisory, corporate and real estate finance, treasury management and human capital services to its institutional clients. IBS, N.A. also serves as a corporate holding company that manages the group’s interest over its 14 subsidiaries and affiliates. IBS, N.A. affiliate/subsidiary business model allows the group to comply with affiliated business agreement laws while providing a tangible value to its clients. IBS, N.A. has been vetted by some of the largest companies and agencies in the country and currently operates in some of the most regulated industries. In addition to numerous internal divisions to company strategically deploys 7 ancillary sectors:

- **IBS Real Estate Investment Co. (IBS REICO):** Florida based real estate investment management firm backed by institutional investment management leader IBS Investment Bank. The firm focuses on acquiring core, value-add and opportunistic real estate assets.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in US commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million
- **Pillar Capital Advisors, LLC:** the corporate finance division of IBS Investment Bank which provides bank financing, restructuring, financial and business modeling, cash flow management, creditor negotiation, and mergers and acquisitions advisory services. Primarily focused on capital markets transactions the company serves as a lead arranger for IBS Investment Bank.