

IBS, N.A. Group Completes Landmark Healthcare Investment for GA Based Group



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IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., June, 2015 — Fort Lauderdale-based IBS Investment Bank (IBS, N.A.) Chief Investment Officer Jason Jackson today announced that his group has rendered the first known LOC investment under the US government’s new Medishare Savings Program. The investment was provided to Premier Healthcare Network, LLC (“Premier”), a Georgia Based Health Care Management Company, as a credit enhancement to meet their requirements in becoming a government recognized Accountable Care Organization (ACO).

ACOs are groups of doctors, hospitals, and other health care providers, who come together voluntarily to give coordinated high quality care to their Medicare patients. The goal of coordinated effort is to ensure that patients, particularly the chronically ill, receive the right care in a timely fashion, while avoiding redundancy of services. When an ACO succeeds in delivering best in class care while spending health care dollars wisely, it shares in the savings it achieves for the Medicare program. “Without the help of Mr. Jason Jackson and his team we would not have been able to meet our requirements. After several years of looking for a financial partner we came across IBS, who thought outside of the box and effectuated the transaction” Said Laverne Poindexter, RN, MBA, Principal of Premier Healthcare Network.

“The Shared Savings Program is a key component of the Medicare system reform initiatives included in the Affordable Care Act. By eliminating the monopoly that hospitals seem to have on invasive surgeries, we now create a healthy environment for competition of services, thereby demanding better care and lower costs among competitors. We made this investment within 5 days of the request, which shows our continued effort to respond quickly to market changes and demands”, said Jason Jackson, CEO/CIO of IBS Investment Bank.

About IBS, N.A. CORP

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders’ risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

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