

## **IBS, N.A. Exits 3 Key Investments and Positions to Re-Investment Additional \$400MM Throughout Eastern U.S.**



### **CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES**

*IBS Investment Bank invests in a distinctive array of organically-sourced investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.*

**FORT LAUDERDALE, Fla., May 2018**— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced that it has exited 3 cornerstone investments. Chief Investment Officer Jason Jackson, led a conference call with the firm’s institutional investors to highlight IBS, N.A.’s aggressive corporate initiatives for the remaining calendar year



Backed by a combination of principal equity and institutional lines, the IBS, N.A. Corporate Finance Program has increased its access to liquidity from \$150MM USD to \$300MM USD. The financing initiative will continue to originate both senior and subordinate corporate finance credit facilities secured by cashflow, projections, inventory and equipment. Additionally, the firm will target small to lower-middle market equity investment opportunities within the Southeastern United States. With an increased investment size ranging from \$1MM-\$50MM, the firm will maintain its commitment to provide borrowers with access to long and short term debt and equity capital for acquisitions, partner buyouts and expansions.

Spearheaded by its \$225MM open-ended fund, SBIR Fund IV, launched in 2014, the IBS, N.A. Commercial Real Estate Finance Program provides permanent, bridge and development financing throughout the continental United States. With an increase of over \$100MM in equity capital to match its warehouse facilities, the firm anticipates realizing a 40% increase in loan commitments to U.S focused real estate investors throughout 2018. Additionally, nearly \$110MM in equity capital will be allocated to IBS, N.A. subsidiary, IBS Real Estate Investment Company for the acquisition of multifamily, single-family portfolios and industrial real estate assets. “Our business model is intentional and our intent is clear. We thrive on successfully deploying and returning capital throughout underserved segments. To accomplish this, we have built a dedicated, boutique investment platform, backed by resources which are highly respected in the marketplace,” IBS, N.A. CORP Jackson told reporters.

#### **About IBS, N.A. CORP**

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, NA®) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. For more information visit [www.myinstitutionalbanking.com](http://www.myinstitutionalbanking.com) or [www.ibsinvestmentbank.com](http://www.ibsinvestmentbank.com) or [www.IBSREICO.com](http://www.IBSREICO.com)