

## **IBS Investment Bank Provides Over \$430 Million in Financings For 2016 and Scores \$475MM for 2017**



### **CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES**

*IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.*

**FORT LAUDERDALE, Fla., Jan 2017**— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced it has provided over \$430 Million in new financings to American businesses and real estate investors throughout 2016 and is poised for success in 2017.

According to reports provided by the firm, more than one third of the annual transacted amount derived from investment real estate loan offerings. After launching its \$225MM SBIR IV Fund in Spring of 2014, IBS has emerged as proven leader in Small Balance Investment Real Estate financing space. In April 2016, the firm set aside \$85MM for a campaign to invest in the Florida commercial real estate. The program supports Florida asset owners and real estate agents by providing asset-level loan approvals on their listed assets. The approvals issued by IBS, N.A. have narrowed the average real estate sale cycle by up to 3 weeks.

In addition to its real estate offerings, the former IHOP lender remained true to its corporate finance roots by providing nearly \$300MM in financings to small and medium American businesses. IBS, N.A. utilizes a proprietary algorithm to underwrite a company's true cash position based on the assessment of financials, industry benchmarks and other pertinent economic factors. The firm's approval rate has neared 70% with loan defaults occurring less than 5 times the industry average. “Due to our recent accomplishments we have received an overwhelming demand from our European and Asian institutional investors, having attracted another \$475MM of fresh capital to deploy in the market for 2017. The funds will be comprised predominately of lines and participations from large international family offices and professional investment managers”, reported IBS, N.A. Chief Investment Officer, Jason Jackson.

#### **About IBS, N.A. CORP**

Institutional Banking Services North America (IBS, N.A.) is a privately held institutional banking firm dedicated to providing investment advisory, corporate and real estate finance, treasury management and human capital services to its institutional clients. IBS, N.A. also serves as a corporate holding company that manages the group's interest over its 14 subsidiaries and affiliates. IBS, N.A. affiliate/subsidiary business model allows the group to comply with affiliated business agreement laws while providing a tangible value to its clients.



For more information, call 954-889-5827 or visit [www.myinstitutionalbanking.com](http://www.myinstitutionalbanking.com) or [www.ibsinvestmentbank.com](http://www.ibsinvestmentbank.com) or [www.IBSREICO.com](http://www.IBSREICO.com)