

IBS, N.A. Provides Over \$210 Million in Financings During First Half 2016



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

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FORT LAUDERDALE, Fla., July 2016— Fort Lauderdale-based private equity firm IBS Investment Bank (IBS) a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced that it has provided funding for over \$210 Million in new financings for small to middle market real estate investors and US based businesses for the first half of 2016. According to reports provided by the firm, more than half of the transacted amount derived from loan offerings for small balancing investment real estate.

After launching its \$225MM SBIR IV Fund in Spring of 2014, IBS has emerged as proven leader in Small Balance Investment Real Estate financing. Without the need of assessing individual or corporate tax returns, the firm provided emerging real estate investors with over \$35MM in small balance financings throughout 2015. In April 2016 the firm set aside \$85MM for a campaign to invest in the Florida commercial real estate. The program supports Florida asset owners and real estate agents by providing asset-level loan approvals on their listed assets. The approvals issued by IBS, N.A. have narrowed the average real estate sale cycle by up to 3 weeks.

The former IHOP lender has remained true to its corporate financing roots by providing nearly \$100MM in financings to small and medium American businesses year-to-date. IBS, N.A. utilizes a proprietary algorithm to underwrite a company's true cash position based on the assessment of recent financial and bank statements, industry benchmarks and other pertinent economic factors. The firm's approval rate has neared 70% with loan defaults occurring less than 5 times the industry average.

"IBS seeks to bridge the gap by providing financing options to the underserved small to middle market corporate finance and commercial real estate segment with our average investment posting between \$1 - \$25 million. We are truly entrepreneurs investing in entrepreneurs." IBS, N.A. Chief Investment Officer Jason Jackson told reporters.

About IBS, N.A. CORP

IBS Investment Bank a division of Institutional Banking Services, N.A. CORP is a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 954-889-5827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.ibsinvestmentbank.com